

INSURANCE Training Calendar



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For planning purposes and
booking ontime here is the
2025/2026 calendar

Our Delivery

- ☒ Online
- ☒ In person at training centres
- ☒ Group training customisation

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A flexible suite of training skills tailored for insurance professionals, covering Strategic Leadership, Financial Management, Technical Insurance, and IT Governance. Available from **15 May 2025 to 30 April 2026**, with delivery options in Online and our training centres.

EXECUTIVE MANAGEMENT

Code	Course Name	Duration	Price	Key Focus	Dates (2025–2026)			
TSM-01	Management of Strategic Issues for Insurance Executives	2 weeks	R 12,500	Competitive strategies, integrated management	15–26 May 2025	14–25 Aug 2025	13–24 Nov 2025	12–23 Feb 2026
TSM-02	Management of Change	3 days	R 8,000	Adapting to industry changes	19–21 Jun 2025	18–20 Sep 2025	18–20 Dec 2025	19–21 Mar 2026
TSM-03	Corporate Governance	3 days	R 8,500	Ethics, regulatory compliance	28–30 May 2025	27–29 Aug 2025	26–28 Nov 2025	25–27 Feb 2026
TSM-04	Strategic Issues for Global Competition	2 days	R 6,000	Global market challenges, competitive positioning	17–18 Jul 2025	16–17 Oct 2025	15–16 Jan 2026	14–15 Apr 2026

GENERAL MANAGEMENT

Code	Course Name	Duration	Price	Key Focus	Dates			
GM-01	Marketing Strategies (Life)	1 week	R 7,200	Customer-centric strategies	2–6 Jun 2025	1–5 Sep 2025	1–5 Dec 2025	2–6 Mar 2026
GM-02	Marketing Strategies (Non-Life)	1 week	R 7,200	Pricing, distribution	16–20 Jun 2025	15–19 Sep 2025	15–19 Dec 2025	16–20 Mar 2026
GM-03	Public Relations and Publicity	1 week	R 6,500	Corporate image, media strategies	7–11 Jul 2025	6–10 Oct 2025	5–9 Jan 2026	7–11 Apr 2026
GM-04	Product Design and Development (Non-Life)	1 week	R 8,000	Innovation, market research	21–25 Jul 2025	20–24 Oct 2025	19–23 Jan 2026	21–25 Apr 2026

FINANCIAL MANAGEMENT

Code	Course Name	Duration	Price	Key Focus	Dates			
FM-01	Financial Risk Insurance & Derivatives	1 week	R 9,800	Hedging, reinsurance	26–30 May 2025	25–29 Aug 2025	24–28 Nov 2025	23–27 Feb 2026
FM-02	Financial Audit & Control (Non-Life)	3 days	R 6,000	Internal controls	9–11 Jun 2025	8–10 Sep 2025	8–10 Dec 2025	9–11 Mar 2026
FM-03	Accounting & Reporting Practices (Life Insurance)	3 days	R 6,500	Solvency norms, compliance	23–25 Jul 2025	22–24 Oct 2025	21–23 Jan 2026	22–24 Apr 2026
FM-04	Financial Derivatives	1 week	R 10,000	Futures, options	4–8 Aug 2025	3–7 Nov 2025	2–6 Feb 2026	4–8 Apr 2026

HR & INDUSTRIAL RELATIONS

Code	Course Name	Duration	Price	Key Focus	Dates			
HR-01	Ethical Values in Human Capital	3 days	R 5,500	Integrity in management	12–14 May 2025	11–13 Aug 2025	10–12 Nov 2025	10–12 Feb 2026
HR-02	Industrial Relations (Life/Non-Life)	1 week	R 7,000	Conflict resolution, union negotiations	2–6 Jun 2025	1–5 Sep 2025	1–5 Dec 2025	2–6 Mar 2026
HR-03	Performance Appraisal & Counselling (Life/Non-Life)	1 week	R 7,500	KRAs, employee evaluation	16–20 Jun 2025	15–19 Sep 2025	15–19 Dec 2025	16–20 Mar 2026
HR-04	Management of Training (MOT)	1 week	R 8,000	Competency mapping, training design	30 Jun–4 Jul 2025	29 Sep–3 Oct 2025	29 Dec–2 Jan 2026	30 Mar–3 Apr 2026

INFORMATION TECHNOLOGY

Code	Course Name	Duration	Price	Key Focus	Dates			
IT-01	Cyber Liability & Data Protection	3 days	R 7,200	Risk mitigation, data protection	19–21 May 2025	18–20 Aug 2025	17–19 Nov 2025	17–19 Feb 2026
IT-02	Data Warehousing & Data Mining	1 week	R 10,500	Business intelligence	9–13 Jun 2025	8–12 Sep 2025	8–12 Dec 2025	9–13 Mar 2026
IT-03	IT Governance in Insurance	1 week	R 7,000	IT frameworks, compliance	23–27 Jun 2025	22–26 Sep 2025	22–26 Dec 2025	23–27 Mar 2026
IT-04	IT Business Process Outsourcing	2 days	R 6,500	Vendor management, outsourcing strategies	7–8 Jul 2025	6–7 Oct 2025	5–6 Jan 2026	7–8 Apr 2026

TECHNICAL INSURANCE (LIFE & NON-LIFE)

Code	Course Name	Duration	Price	Key Focus	Dates			
TI-01	Actuarial Practices in Life Insurance	1 week	R 15,000	Risk assessment, pricing	26–30 May 2025	25–29 Aug 2025	24–28 Nov 2025	23–27 Feb 2026
TI-02	Reinsurance Management (Non-Life)	1 week	R 10,500	Retention strategies	9–13 Jun 2025	8–12 Sep 2025	8–12 Dec 2025	9–13 Mar 2026
TI-03	Comprehensive Technical Programme (General Insurance)	3 weeks	R 15,000	Fire, marine, motor insurance	14 Jul–1 Aug 2025	13 Oct–31 Oct 2025	12 Jan–30 Jan 2026	13 Apr–1 May 2026
TI-04	Claims Management (Non-Life)	1 week	R 9,500	Fraud detection, claims handling	21–25 Jul 2025	20–24 Oct 2025	19–23 Jan 2026	21–25 Apr 2026

1. **Delivery Modes:** Virtual or in-person (Midrand/Maseru/Maputo).
2. **Customization:** Tailored dates available for corporate groups minimum 5 participants.
3. **Inclusions:** Course materials, assessments, and certificates.
4. **Offerings/Year:** Each course is scheduled quarterly to meet the requirement.
5. **Certification:** All courses include completion certificates.
6. **Registration:** Visit www.relquantgroup.com or email info@relquantgroup.com.

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